



Who We Are

EastBridge was founded in 2003 to provide North American and European original equipment manufacturers, original design manufacturers, product designers and entrepreneurs with on-the-ground manufacturing management and related services in the Asia-Pacific region.

Our team of engineers, scientists and trade & logistics specialists manage the complexities of new product development, production scale-up, quality assurance and global logistics. All of our Services are billed using a seamless and transparent time-and-materials business model.

The EastBridge staff offers decades of experience in manufacturing engineering, procurement, international trade and contract management. All have worked for multinational companies and have degrees in engineering, material science, international trade or accounting and are highly proficient in English and other languages.

Services Offered

- + Identifying and Pre-Qualifying New Suppliers
- + Management of Existing Supply Base
- + Confirmation of Specifications
- + Design for Manufacturing Consulting/Design for Cost Reduction
- + Generation of Quotations
- + Factory Audit and Certification
- + Sample Generation and Trial Run Management
- + Negotiation of Price and Commercial Terms
- + Production Scheduling and Budget Planning
- + Process Optimization & Manufacturing Systems Consulting
- + Work-in-Process, Final Goods Inspection and Quality Assurance
- + Laboratory Testing and Analysis
- + Shipment Coordination, Order Administration and Vendor Payments

Client Profile

EastBridge serves a broad range of clients with a unique set of engineering, procurement, quality assurance and international trade services. Our clients are involved with the design, manufacture, distribution and assembly of a diverse group of products including apparel, soft and hard consumer goods, electronics, formed metal, industrial, medical devices and processed foods.

Fees

All projects are carried out on a time and materials basis. Our fees are based upon the complexity of the project and the number of staff used to perform the work. All fees are billed on a per hour basis and estimated in advance.

Contact

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Principal Reasons that EastBridge Engineering Services are Used

Access to Specialized Domain Experience

Your company may not have the internal resources to identify qualified vendors in the Asia-Pacific region and manage their activities.

Profitability

We possess in-depth knowledge of the regional costs of manufacturing and materials in Asia. Our ability to negotiate on your behalf is enhanced by our time and materials business model. We never take a commission or mark-up from the vendors we manage.

Timing

You need timely and clear answers to your technical and scheduling questions. Some process or supply crises require same day response. Our staff in eight locations can quickly review the situation, identify the roadblock and take decisive action with the supplier to get the answers you need.

International Expertise and Operational Support

Your company lacks the expertise, experience and language skills to engage in international transactions. Even well-established multinational clients use our services to improve communications with their vendors and minimize enterprise risk.

Supplement to Internal Engineering and Supply Chain Management Resources

Work load is outpacing your company's resources and engineering staff and procurement professionals cannot be freed to work on new programs.

Confidentiality

You want to remain at arm's length during the request for quotation (RFQ) process. This allows your company to explore the use of alternative vendors and review multiple quotations. EastBridge maintains our clients' confidentiality during the exploration phase.

Enterprise Risk Reduction

EastBridge provides comprehensive factory certification programs to assure you that your vendors' operations and business practices meet international product safety standards.

Independent Advice

At times, it is strategically important to utilize an independent third party to evaluate vendors' capabilities, pricing and quality systems. You can engage EastBridge in advance of a merger, acquisition or formation of a partnership to review manufacturing and quality systems and carry out financial due diligence.

Flexibility

EastBridge can execute a full turnkey supply chain management project, from identifying the vendor to landing the goods on your dock. We can also provide customized services to fulfill special requirements.

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